

# Hiring Success: Recent Placements

The second six months of 2024 represented a period of resilience and transformation, with businesses adapting to a challenging 'new normal' set of market conditions and sharpening their focus on sustainable margins and organic growth. Competition for world-class talent will always be intense, but we have also seen an increasing appetite for strategic hires - leaders who can drive not only innovation, but also operational excellence, and long-term value creation.

Against this backdrop, we remain fortunate to be the preferred partner for clients on high-impact searches, helping them secure exceptional leaders with the ability to navigate ambiguity and complexity. From scaling teams to strengthening leadership benches and building pre-deal expert networks, we continue to help shape the trajectory of ambitious companies across multiple industries.

We are proud of having placed outstanding candidates in technology, product development, GTM leadership, finance, people, operations, and board-level roles. With expertise across the entire deal lifecycle - from early-stage growth to IPO and beyond - our integrated 'One Platform, One Partner' approach ensures we remain a trusted advisor to investors and founders alike.

I am pleased to share with you our latest updated selection of placements made through the Renovata & Company platform. If you are looking for executive search support, leadership consultation, or considering your next move, we would be delighted to start a conversation.



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Director of Platform Engagement

renovataplatform.com



H2 2024

### CEO, GM & Board

- **CEO**, Beckman Group, SaaS
- **CEO**, Black Lion Ventures, Insurance
- **CEO**, Global B2B SaaS HealthTech
- **Managing Director**, Zeitiger Invest GmbH, Banking
- **Country Manager**, Hansen Technologies, Green Energy SaaS

### People & Talent

- **Chief People Officer**, Vitruvian, Aviation & Data Analytics
- **Chief Human Resources Officer**, Public Entity, Digitalisation & Infrastructure
- **Chief Human Resources Officer**, Funecap & Charterhouse, Manufacturing
- **Head of HR**, Towerbrook, Vertical Transportation

### Finance & Strategy

- **Chief Financial Officer**, 83 North, Martech SaaS
- **Chief Financial Officer**, Insight Partners & Five Arrows, Data & Analytics
- **Chief Financial Officer**, Public Entity, Digitalisation & Infrastructure
- **Chief Financial Officer**, FTSE100, Manufacturing
- **Chief Financial Officer**, Towerbrook, Vertical Transportation
- **Interim Chief Financial Officer**, Insight Partners, SaaS
- **VP Accounting & Reporting**, General Atlantic, SaaS
- **Interim Finance Director**, Insight Partners, SaaS
- **Finance Director**, General Atlantic, SaaS
- **Finance Director**, FTSE 100, Enabling Functions
- **Head of Finance**, Seed Funding, Business Transformation & Consulting

### Product, Data & Technology

- **Chief Product Technology Officer**, CDPQ, Supply Chain Testing
- **Chief Product Officer**, Vitruvian, Aviation & Data Analytics
- **Interim Chief Information Officer**, Silver Point Capital, Hospitality
- **VP Product**, Notion Capital, Energy & Data Analytics
- **VP Product**, Public Entity, Video & Display Technology
- **VP Engineering**, Insight Partners, Energy & Technology
- **VP Software Delivery**, Hansen Technologies, Green Energy SaaS
- **Interim VP Engineering**, Apiary Capital, Consumer Technology
- **x2 Product Directors**, LEA Partners, Human Capital Management SaaS
- **Divisional Director IT**, Public Entity, Insuretech
- **Head of Data Science**, Vitruvian, Edtech
- **Head of Data & Engineering**, Vitruvian, Edtech
- **Head of Engineering**, Mercy Corps Ventures, Real Estate
- **Senior Product Manager (Director)**, Vitruvian, Aviation & Data Analytics
- **Senior Product Manager**, Advent International, Telecommunications
- **Product Manager - SEO**, Partech, Edtech
- **Product Marketing Lead**, Solano Partners, Edtech
- **Engineering Manager**, Vitruvian, Edtech
- **Senior Developer**, Synova, Travel & Tourism
- **CS Engineer**, Angel Investors, Cybersecurity
- **Lead Dev Ops Engineer**, Seed Funding, Business Transformation & Consulting

### Go to Market

- **Chief Revenue Officer**, Atomico, Virtual Reality SaaS
- **Chief Revenue Officer**, LLCP, Regtech SaaS
- **Chief Revenue Officer**, Yttrium, Cybersecurity SaaS
- **Chief Commercial Officer**, Funecap & Charterhouse, Manufacturing
- **SVP Client Success**, ESW Capital, e-commerce
- **VP Revenue Marketing**, Battery Ventures, SaaS
- **VP Corporate Performance Management**, LEA Partners, SaaS
- **VP Marketing - Tech & Data**, Navis Capital Partners, Supply Chain Testing
- **VP Sales and Channel**, UK&I, Public Entity, Cybersecurity
- **Interim VP Sales**, Mercy Corps Ventures, Agtech
- **Interim VP Sales**, Not-for-Profit, Charity & Voluntary Services
- **Director of Sales**, The Payments Business, Fintech
- **Interim Transformation Director**, TA Associates, Manufacturing
- **Head of Customer Success**, Mercy Corps Ventures, Real Estate
- **Head of RevOps**, Synova, Edtech
- **Head of Sales**, VC Investor, Venture Capital
- **Head of Online Coffee**, Private Entity, Retail FMCG
- **Senior Partnerships Manager**, Kennet Partners, E-commerce SaaS
- **GTM Team Lead**, Kennet Partners, E-commerce SaaS
- **Interim Propositions Lead**, Not-for-Profit, Charity & Voluntary Services
- **Account Manager**, DACH, Apiary Capital, Simulation Software
- **x3 Account Manager**, Public Entity, Cybersecurity
- **Sales Executive**, Public Entity, IT Consulting & Digital Transformation
- **Junior Account Executive**, MMC Ventures, SaaS